

## Consumer Justification Narrative

BlueChoice HealthPlan, Inc.  
Rate Change (effective 1/1/2018) for Business Advantage  
Small Group Health Plans

### **Scope and range of rate increase:**

Depending on the plan selected, approximately 25,000 members currently enrolled in a Business Advantage Small Group health plan will see an increase in premiums effective at renewal beginning January 1<sup>st</sup>, 2018.

### **Financial experience of the product:**

During 2016, premiums received have not been sufficient to cover claims paid, administrative costs, commissions, taxes, and fees. The rate increase effective January 1, 2018 is intended to cover future increases in medical costs. If, in 2018, paid claims are significantly less than anticipated, rebates will be paid to Business Advantage members.

### **Changes in medical service costs:**

BlueChoice HealthPlan, Inc. will likely pay more claims in 2018 for the following reasons:

- Hospitals and doctors charging more for services
- More individuals seeking treatment, especially as unemployment in South Carolina remains low
- Higher drug costs
- Future uncertainty in the insurance industry

### **Changes in benefits:**

Changes to deductibles, copayments, and out-of-pocket maximums to some Business Advantage products were implemented to limit the amount of the necessary rate increase without sacrificing coverage.

**Administrative costs and anticipated profits:**

Administrative costs were set based on internal corporate estimates of normal operating costs. Federally required fees also apply. Federal fees are increasing with the addition of the Federal Health Insurer Fee in 2018.

BlueChoice HealthPlan, Inc. is working hard to find ways to lower these costs through intense review of current practices.